

They started as directors. *Now they run the company.*

Ten years of leadership development with Beemac Trucking and Beemac Logistics

\$22M → \$400M+ 9

revenue across the trucking and logistics companies

leaders I coached now in owner, C-suite, VP and SVP seats

2

of them now serve as CEOs

10

years of continuous partnership

THE LEADERSHIP LADDER

Beemac Trucking

Director	CEO
Director of Operations	COO
Director of Port	VP of Port Operations
HR Director	Senior VP of HR

Beemac Logistics

Early leader, coached since 2017	Majority owner
Vice President (trucking)	CEO
Director	COO
Sales Director	SVP of Sales
Sales Director	SVP of Northern Sales

WHAT WE DID

- 1 One-on-one coaching with the new president, who became CEO in 2019
- 2 Individual coaching for the next generation of leaders
- 3 Quarterly working sessions on the company's real problems, not classroom theory

"Trucking companies often outgrow their leaders before they outgrow their trucks."

I help owners build the leadership bench that can carry growth.

The growth was built by the companies' owners and teams. My role was developing their leaders.

Who's the leader your growth *depends on?*

VINCE BARLOW · EXECUTIVE COACH · EQI 2.0 CERTIFIED

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